# Customer Feedback Summary

Of 1,119 surveys sent, 594 were responded to



# Recent Reviews & Published Comments



200 S. 10th Street Ste. 1400 McAllen , TX 78501 (956) 380-6500 www.esperanzahomes.com

#### **GUILDMEMBER SINCE 2018**

As a GuildQuality Guildmember, Esperanza Homes relies on our customer surveying to help them deliver an exceptional customer experience.

We have surveyed customers on behalf of Esperanza Homes in Mcallen, TX; Mission, TX; Edinburg, TX; Misson, TX; Null, TX; and Mcallen,, TX.



REVIEW

Robert G. Edinburg, TX Oct 22, 2024

## REVIEW

Sheila A. Browsville, TX Aug 23, 2022



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#### REVIEW

Javier H. Mission, TX Mar 25, 2021

#### REVIEW

Luis G. Mission, TX Jun 17, 2020

#### REVIEW

Felipe G. McAllen, TX Feb 18, 2020

## REVIEW

Eduardo A. Mission, TX Jan 29, 2020

#### REVIEW

Eduardo R. McAllen, TX Jan 23, 2020 We are very happy by choosing Esperanza Homes to build our home. every person that we talk to had great professionalism, friendliness and very knowledgeable. fast responds to every question that we had. great job Jadira thank you!

Make sure you double check in every single step you take towards purchasing your home. We had many setback and mistakes in our process. 1) house was build on incorrect lot 2)appliances like cook top, oven, microwave Were mounted wherever it was cheaper for them. When in the first place we were advised that they will be build in.3) shower door wasn't installed supposedly because it didn't come with the price . When in selections they told us they would put a clear door . Had to install our own . 4) edges on walls are cracking, paint falling off. Windows are not place correctly . 5) now waiting on stucco repair for 6 months.

Very well organized and easy to work with.

Those guys did a great job.

able to accommodate you in a short time



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#### REVIEW

Hermelinda R. McAllen, TX Jan 09, 2020

#### REVIEW

Sergio D. Dec 23, 2019

#### REVIEW

Ernesto G. McAllen, TX Nov 27, 2019

#### REVIEW

Margarita J. Mission, TX Nov 20, 2019 Our experience has been a positive and delightful one. We are beyond excited to follow the building process and see our final product come to life in the home we have chosen.

It seems like a great place to live!

Sam deserves a raise! Super attentive and articulates every detail of this process thoroughly!

Contractors/sub-contractors perform the fastest alternative to build-out instead of quality first for the customer.general mistakes are many and we had to fight for every little touch-up. Plumbers did not locate main water line PVC within pouring of foundation.Wash machine water valves reversed in temperature (hot/cold line)4 attempts to fix cracked cabinet doors over a 5 week period. They wear you down instead of taking issues seriously.Superintendent and project manager are abrasive, lacking proactive communication skills, nor empathy for the customer. They strong-arm customers and dissuade them to site visit home while under construction.Home buyers should participate in a quality build and see/sign-off on weekly milestones.



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#### REVIEW

Juanita S. McAllen, TX Nov 07, 2019

#### REVIEW

Raul R. Mission, TX Nov 05, 2019

#### REVIEW

Eduardo R. McAllen, TX Oct 28, 2019

#### REVIEW

Dustin H. McAllen, TX Oct 22, 2019

#### REVIEW

Mary B. McAllen, TX Sep 30, 2019

## REVIEW

Angel P. McAllen, TX Sep 11, 2019

#### REVIEW

Robert M. McAllen, TX Aug 27, 2019 Moving from California was an adjustment. But, finding that with this beautiful development the term "NO HOA Fees" is unbelievable. My friends from California continue to think there is a hidden catch. Brittany Hinojosa has assured me it real. I am looking forward to moving into this beautiful community.

They have excellent attention to customer needs.

great community project and very profeesionals

Sam is the BEST

Avi went above and beyond my expectations. I'd recommend them to anyone.

Whoever is going to build there needs to make sure that they are there everyday to keep up with the construction and the quality of work that is being preformed on their home.

Sam is extremely professional and easy to work with.



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#### REVIEW

Katie K. McAllen, TX Aug 21, 2019

### REVIEW

Joel W. McAllen, TX Aug 20, 2019

#### REVIEW

Justin G. McAllen, TX Jul 29, 2019

## REVIEW

Edwin M. McAllen, TX Jul 16, 2019

## REVIEW

David R. Mission, TX Jun 27, 2019 The home buying process was smooth and all my question were answered. The communication was fantastic.

I never thought about building a home from scratch, but the market is so saturated with sub-par homes that are overpriced. I approached this community with a healthy dose of skepticism; I kept asking myself, "what's the catch?" There is no catch, but you have to be forward-thinking and anticipate the growth that the RGV is going to experience in the coming years. The process of building our own home with Esperanza has been exceptional up to this point--now, we're looking forward to a smooth move once the home is built. Sam is an awesome, professional salesperson who knows the community and its products thoroughly.

Nice homes, not a very nice process

Outstanding service. Made us feel at home!!

Overall I liked Esperanza Homes. Eric, from start to finish, he was there for me.



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#### REVIEW

Rafael A. Mission, TX Jun 13, 2019

## REVIEW

Narciso P. Mission, TX May 29, 2019

## REVIEW

James T. McAllen, TX May 23, 2019

#### REVIEW

Christina C. Mission, TX May 21, 2019

#### REVIEW

Joel L. Mission, TX May 20, 2019

#### REVIEW

Jorge R. McAllen, TX May 03, 2019 Esperanza Homes is a wonderful company and I will be using them again for my next home as well.

They do a very good job on the quality of the home. I have been getting very good comments in regards to the home.

Raquel is very professional and very easy to talk with her. Her work ethic and professionalism was very important for us to buy our property at Tres Lagos. I would recommend her without any doubt. Thank you Raquel for all your support.

Bill showed us the property. We met at an RV show and he brought us in and showed us around. He did a fantastic job. Everyone there is responsive, nice, and I appreciate the experience.

I was satisfied with everything that they did and I am extremely happy with my home. I would definitely recommend them to any of my friends.

The homes are beautiful. The subdivision is everything I expected it to be and more. I love my home. The customer service could be better though.



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